7-Eleven Malaysia Holdings Berhad

[Registration No: 201301028701 (1058531-W)]

Date:	28	MAY	2025
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Subject: UNAUDITED INTERIM FINANCIAL REPORT FOR THE FIRST QUARTER ENDED 31 MARCH 2025

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UNAUDITED INTERIM FINANCIAL REPORT FOR THE FIRST QUARTER ENDED 31 MARCH 2025 CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

	CURRENT AND CUMULATIVE QUARTER 3 months ended 31.03.2025 31.03.2024 RM'000 RM'000	
Revenue	755,279	684,214
Cost of sales	(523,435)	(473,482)
Gross profit	231,844	210,732
Other operating income	43,320	48,434
Selling and distribution expenses	(212,098)	(188,963)
Administrative and other operating expenses	(33,357)	(35,059)
Profit from operations	29,709	35,144
Finance costs	(17,449)	(16,755)
Share of results of joint ventures	<u> </u>	(315)
Profit before tax	12,260	18,074
Income tax expense	(2,200)	(6,003)
Profit after tax	10,060	12,071
Other comprehensive income not to be reclassified to profit or loss in subsequent year: Net changes in fair value reserve of investments		
classified as fair value through other comprehensive income ("FVTOCI")	1,768	-
Total other comprehensive income (net of taxation)	1,768	
Total comprehensive income for the financial period	11,828	12,071
Profit after tax attributable to: Equity holders of the Company Non-controlling interest	10,630 (570) 10,060	12,838 (767) 12,071
Total comprehensive income for the financial period		
Equity holders of the Company	12,398	12,838
Non-controlling interest	(570)	(767)
	11,828	12,071
Basic/diluted earnings per ordinary share (sen) (Note B12)	0.96	1.16

UNAUDITED INTERIM FINANCIAL REPORT FOR THE FIRST QUARTER ENDED 31 MARCH 2025 CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

	Group		
	Unaudited	Audited	
	As at	As at	
Accepte	31.03.2025	31.12.2024	
Assets Non-current assets	RM'000	RM'000	
Property, plant and equipment	584,513	568,290	
Right of use assets	751,730	744,639	
Intangible assets	5,600	6,719	
Other investments	193,578	157,526	
Investment in associates	3,287	3,287	
Sundry receivables	31,916	31,916	
Deferred tax assets	10,866	10,291	
Deletted tax assets	1,581,490	1,522,668	
Ourse to a sector	1,001,400	1,022,000	
Current assets	440.070	400.000	
Inventories	448,378	420,030	
Sundry receivables	139,799	231,634	
Tax recoverable	24,838	20,417	
Other investment	40,326	43,330	
Cash and bank balances	226,037	217,947	
	879,378	933,358	
Total assets	2,460,868	2,456,026	
Equity and liabilities Equity attributable to equity holders of the Company			
Share capital	1,410,881	1,410,881	
Treasury shares	(99,108)	(99,108)	
Capital reorganisation deficit	(1,343,248)	(1,343,248)	
Reserves	75,620	77,388	
Retained profits	309,182	298,552	
Totaliou pronto	353,327	344,465	
Non-controlling interest	645	(2,065)	
Total equity	353,972	342,400	
		042,400	
Non-current liabilities			
Provisions	15,643	15,197	
Borrowings	349,687	349,687	
Lease liabilities	689,476	677,846	
Contract liabilities	9,140	9,793	
Deferred tax liabilities	5,832	5,258	
	1,069,778	1,057,781	
Current liabilities			
Provisions	1,025	1,445	
Borrowings	223,057	215,895	
Trade payables	490,493	494,428	
Other payables	202,198	220,735	
Lease liabilities	111,622	113,816	
Contract liabilities	8,720	8,593	
Taxation	3	933	
	1,037,118	1,055,845	
Total liabilities	2,106,896	2,113,626	
Total equity and liabilities	2,460,868	2,456,026	
Net assets per share attributable to ordinary equity holders of the Company, based on number of outstanding shares		,,	
in issue with voting rights (sen)	31.86	31.06	
	31.00	31.00	

UNAUDITED INTERIM FINANCIAL REPORT FOR THE FIRST QUARTER ENDED 31 MARCH 2025 CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

Attributable to Equity Holders of the Company

	Share capital RM'000	Treasury shares RM'000	Capital reorganisation deficit RM'000	Fair value adjustment reserve RM'000	Asset revaluation reserve RM'000	Retained profits RM'000	Total RM'000	Non- controlling interest RM'000	Total equity RM'000
At 1 January 2025	1,410,881	(99,108)	(1,343,248)	30,077	47,311	298,552	344,465	(2,065)	342,400
Additional subscription of shares		, ,	, ,					, ,	
by non-controlling interests		-	-	-	-	-	-	3,280	3,280
Total comprehensive income		-	-	(1,768)	-	10,630	8,862	(570)	8,292
At 31 March 2025	1,410,881	(99,108)	(1,343,248)	28,309	47,311	309,182	353,327	645	353,972
At 1 January 2024 Additional subscription of shares	1,410,881	(99,108)	(1,343,248)	58,524	46,351	286,886	360,286	(2,990)	357,296
by non-controlling interests	-	-	-	-	-	-	-	4,004	4,004
Total comprehensive income									
for the year	-	-	-	(28,447)	960	41,611	14,124	(3,079)	11,045
Transaction with owners: Dividends on ordinary shares, representing total transaction with									
owners		-	-	-	-	(29,945)	(29,945)	-	(29,945)
At 31 December 2024	1,410,881	(99,108)	(1,343,248)	30,077	47,311	298,552	344,465	(2,065)	342,400

UNAUDITED INTERIM FINANCIAL REPORT FOR THE FIRST QUARTER ENDED 31 MARCH 2025 CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

Cash from operating activities 920,156 741,033 Cash paid to suppliers and employees (778,208) (718,315) Cash generated from operations 141,948 22,718 Interest paid (1,376) (7,806) Tax paid 12 - Net cash generated from operating activities 12 - Tax refund 133,020 6,447 Net cash gows from investing activities - (3,472) Investment in joint ventures - (3,472) Additional subscription of shares by non-controlling interest 3,280 - Purchase of property, plant and equipment 43,870 (44,255) Proceeds from disposal of property, plant and equipment interest received 1,565 5,262 Placement with broker under a Discretionary Investment Fund, net (48,000) (300,278) Net cash used in investing activities 79,277 38,300 Payment of principals all interest portion of lease liabilities (40,240) (34,532) Repayment of principals all interest portion of lease liabilities (77,143) (116,200) Repayment of hire purchase a		CUMULATIVE 3 months 31.03.2025 RM'000	=
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Repayment of hire purchase and finance lease liabilities - (23) Net cash used in financing activities (38,106) (172,455) Net increase/(decrease) in cash and cash equivalents 8,090 (508,671) Cash and cash equivalents at beginning of the financial period 217,947 799,474 Cash and cash equivalents at end of the financial period 226,037 290,803 Cash and cash equivalents at the end of the financial period comprises the following:- Cash and bank balances 225,938 290,704 Fixed deposits with licensed banks 99 99		(77,143)	
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Cash and cash equivalents at end of the financial period 226,037 290,803 Cash and cash equivalents at the end of the financial period comprises the following:- Cash and bank balances 225,938 290,704 Fixed deposits with licensed banks 99 99	Net increase/(decrease) in cash and cash equivalents	8,090	(508,671)
Cash and cash equivalents at the end of the financial period comprises the following:- Cash and bank balances Fixed deposits with licensed banks 225,938 290,704 99 99	Cash and cash equivalents at beginning of the financial period	217,947	799,474
Cash and bank balances 225,938 290,704 Fixed deposits with licensed banks 99 99	Cash and cash equivalents at end of the financial period	226,037	290,803
Fixed deposits with licensed banks9999	Cash and cash equivalents at the end of the financial period comprises the following:-		
Fixed deposits with licensed banks9999	Cash and bank balances	225,938	290,704
226,037 290,803			
		226,037	290,803

A1. CORPORATE INFORMATION

7-Eleven Malaysia Holdings Berhad ("SEM" or "the Company") is a public limited liability company, incorporated and domiciled in Malaysia.

The principal activity of the Company is investment holding.

The principal activities of its subsidiaries are in the operating and franchising of convenience stores under the "7-Eleven" brand name and investment holdings.

The Company and its subsidiaries are collectively referred to as the Group.

A2. BASIS OF PREPARATION

The interim financial report is unaudited and has been prepared in accordance with the requirements of Malaysian Financial Reporting Standard ("MFRS") 134 Interim Financial Reporting issued by the Malaysian Accounting Standards Board and paragraph 9.22 and Appendix 9B of the Listing Requirements of Bursa Malaysia Securities Berhad. It should be read in conjunction with the Group's annual audited financial statements for the year ended 31 December 2024.

The interim financial report is presented in Ringgit Malaysia ("RM") and all values are rounded to the nearest thousand ("RM'000") except when otherwise indicated.

A3. CHANGES IN ACCOUNTING POLICIES

The accounting policies and methods of computation adopted in the preparation of the interim financial report are consistent with those adopted in the audited financial statements for the year ended 31 December 2024 except as follows:

On 1 January 2025, the Group adopted the following amended MFRSs mandatory for annual financial period beginning on or after 1 January 2025:

Effective for annual financial periods beginning on or after

Description

MFRS 121: Lack of Exchangeability (Amendments to MFRS 121) 1 January 2025

Adoption of the above standards and interpretations did not have any significant impact on the financial performance or position of the Group.

The standards, amendments to standards and IC Interpretation that are issued but not yet effective up to the date of issuance of the Group's financial statements are disclosed below:

Description	Effective for annual financial periods beginning on or after
MFRS 1, MFRS 7, MFRS 9, MFRS 10 & MFRS 107: Annual Improvements to MFRS Accounting Standards - Volume 11	1 January 2026
MFRS 7 & MFRS 9: Amendments to the Classification and Measurement of Financial Instruments (Amendments to MFRS 9 and MFRS 7)	1 January 2026
MFRS 7 & MFRS 9: Contracts Referencing Nature-dependent Electricity (Amendments to MFRS 9 and MFRS 7)	1 January 2026
MFRS 18: Presentation and Disclosure in Financial Statements	1 January 2027
MFRS 19: Subsidiaries without Public Accountability: Disclosures	1 January 2027
MFRS 128: Sales or Contribution of Assets between an Investor and its Associate or Jo Venture (Amendments to MFRS 10 and MFRS 128)	oint Deferred

The Group has not early adopted any of the new or revised standards and amendments to standards that have been issued but not yet effective for the Group's accounting period beginning on or after 1 January 2025. The Group intend to adopt these standards, if applicable, when they become effective. The initial application of the new or revised MFRSs and Amendments to MFRSs, which will be applied prospectively or which requires extended disclosures, is not expected to have any significant financial impacts to the financial statements of the Group upon their initial adoption.

A4. SEASONALITY OR CYCLICALITY OF OPERATIONS

The business of the Group typically experience higher customer count, transaction value and sales during weekends, public holidays, school holidays and festive periods such as Chinese New Year, Hari Raya, Deepavali and Christmas.

A5. ITEMS OF UNUSUAL NATURE

There were no unusual items affecting assets, liabilities, equity, net income or cash flows during the financial period under review.

A6. CHANGES IN ESTIMATES

There were no changes in estimates of amounts reported in prior financial year that have had a material effect in the current financial period.

A7. CHANGES IN COMPOSITION OF THE GROUP

There were no changes in composition of the Group during the financial period under review.

A8. DEBT AND EQUITY SECURITIES

There were no issuances and repayments of debt and equity securities, share buy-backs, share cancellations and resales of treasury shares for the current financial period ended 31 March 2025 and period up to the date of this announcement.

A9. DIVIDEND PAID

There was no dividend paid during the financial period ended 31 March 2025.

A10. SEGMENT REPORT

Profit from operations

Share of results of joint ventures

Finance costs

Profit before tax

Income tax expense

Net profit for the period

Segmental analysis for the financial period ended 31 March 2025 is as follows:

Revenue	External RM'000	Inter- segment RM'000	Total RM'000
For the three months ended 31 March 2025			
Convenience stores	755,153	-	755,153
Others	126	131	257
Inter-segment elimination	-	(131)	(131)
- -	755,279		755,279
For the three months ended 31 March 2024			
Convenience stores	684,087	-	684,087
Others	127	113	240
Inter-segment elimination	-	(113)	(113)
- -	684,214		684,214
		CUMULATIVE (3 months e 31.03.2025	•
Results		RM'000	RM'000
Convenience stores		25,992	30,391
Others		2,152	(509)
	_	28,144	29,882
Interest income		1,565	5,262

29,709

(17,449)

12,260

(2,200)

10,060

35,144

(16,755)

18,074

(6,003)

12,071

(315)

A11. PROPERTY, PLANT AND EQUIPMENT

During the 3 months ended 31 March, the Group acquired assets at costs of RM43.9million (2024 : RM44.3million). The assets acquired comprise mainly of renovation, furniture, fittings, equipment and computer equipment.

CUMULATIVE QUARTER

A12. SIGNIFICANT RELATED PARTY TRANSACTIONS

		3 month	
		31.03.2025	31.03.2024
Transacting party	Type of transaction	RM'000	RM'000
With subsidiaries company			
7-Eleven Malaysia Sdn Bhd ("7-Eleven Malaysia" or "7EMSB")	Advances from 7EMSB	5,279	689
(1 Ziovon maiayola on 7 Zimob)	Interest income on advances to 7EMSB	-	833
	Interest expense on advances from 7EMSB	(1,615)	
Convenience Shopping (Sabah) Sdn Bhd ("CSSSB")	Interest income on advances to CSSSB	5,524	5,326
With companies in which TSVT is deemed interested*			
U Mobile Sdn. Bhd. ("U Mobile")	Receipts of payment from U Mobile for commission for sale of mobile phone reloads	2,051	2,294
	Payments to U Mobile for reload transaction values for in-store services for sale of mobile phone reloads	(39,730)	(44,462)
	Receipts of payment from U Mobile for advertisement placement fees	3,203	1,976
	Prepaid incentive receivable for sale of mobile phone reloads	274	216
Securexpress Services Sdn. Bhd. ("Securexpress")	Payments to Securexpress for fees relating to the delivery of merchandise to stores	(1,960)	(516)
Bestari Food Trading Sdn Bhd ("BFT")	Payment to B Food for purchase of beverages	(210)	(233)
Berjaya Times Square Sdn. Bhd. ("Berjaya Times Square")	Payment to BTSB for rental of property	(882)	(678)
Nural Enterprise Sdn Bhd ("Nural")	Payments to Nural for rental of property	(24)	(519)

A12. SIGNIFICANT RELATED PARTY TRANSACTIONS (CONT'D)

		CUMULATIVE 3 months	
Transacting party	Type of transaction	31.03.2025 RM'000	31.03.2024 RM'000
With companies in which TSVT is deemed interested*			
Razer Fintech Holdings Pte. Ltd. and its subsidiary companies ("Razer")	Receipts of commission from Razer for in-store services	10,207	10,881
	Payments to Razer for transaction values for in-store services	(1,438,609)	(1,365,667)
	Commission paid for e-wallet transactions (Merchant Discount Rate)	(1,959)	(390)
	Receipts of transaction values from Razer for e-wallet transactions	299,181	122,435

A13. CONTINGENT LIABILITIES

The Group has bank guarantees amounting to RM15.9million (31 December 2024: RM15.9million) as security deposits in favour of various government and statutory bodies, and private companies.

The bank guarantee facility is granted to 7-Eleven Malaysia Sdn. Bhd. on a clean basis.

A14. CAPITAL COMMITMENTS

	Grou	Group		
	Unaudited	Audited		
	As at	As at		
	31.03.2025	31.12.2024		
	RM'000	RM'000		
Property, plant and equipment				
- approved and contracted for	8,600	7,296		
- approved but not contracted for	291,719	119,436		
	300,319	126,732		

A15. SUBSEQUENT EVENT

There were no significant events since the end of this current quarter up to the date of this announcement.

B1. REVIEW OF THE PERFORMANCE OF THE GROUP

Review of Current Quarter Performance versus Corresponding Quarter Last Year

The Convenience Stores registered an overall revenue of RM755.3m for the current quarter ended 31 March 2025, representing an increase of RM71.1m or +10.4% compared to the corresponding quarter last year. The increase in Revenue was mainly attributed to the higher APSD and customer count as compared to the corresponding quarter last year, leading to a positive SSSG of +7.1%.

Operating Expenses increased by RM21.4m or +9.6%, primarily due to higher store operation-related expenses driven by longer operating hours and the net addition of 65 new stores, bringing the total number of stores to 2,646. The increase was also partly driven by a strategic expansion in our workforce to meet the anticipated business demand.

We had in the current quarter successfully rolled out 56 new 7-Café store formats, bringing the total count to 592 7-Café stores. It is encouraging to note that these 7-Cafés have proven to be more productive with improved fresh food product and coffee offerings compared to classic stores.

Profit after tax was RM10.1 million for the current quarter ended 31 March 2025, representing a decrease of RM2.0 million or 19.8% compared to the corresponding quarter last year. The decline was mainly due to higher costs incurred in support of our 7 Café expansion efforts. These investments, focused on network growth and operational capacity, are expected to yield long-term benefits and strengthen our overall financial performance.

B2. MATERIAL CHANGES IN THE PROFIT BEFORE TAXATION FOR THE CURRENT QUARTER AS COMPARED WITH THE IMMEDIATE PRECEDING QUARTER

The Group recorded a higher Profit before Tax for the first quarter by RM2.4m or 24.4% against the immediate preceding quarter mainly due to higher gross profit margin and lower administrative and other operating expenses.

B3. PROSPECTS

The Malaysian economy grew by 4.4% in Q1-2025, fueled by sustained household spending, supported by favourable labour market conditions and policy measures, along with steady investment expansion and continued export growth. Key drivers expected to support the retail sector in 2025 include an increase in civil servant salaries and the minimum wage, both of which are anticipated to boost consumer spending. However, potential challenges remain, such as the planned reduction in RON95 fuel subsidies and a possible increase in the base electricity tariff for Peninsular Malaysia, which could create inflationary pressures and impact the disposable income of lower- and middle-income households. The implementation of reciprocal U.S. tariffs, coupled with ongoing geopolitical conflicts, has heightened market risks and volatility. Despite these challenges, the Group remains focused on its strategic initiatives that align with prevailing market trends. With an expected increase in overall consumer spending, the Group remains optimistic about delivering a stronger performance in 2025.

Our focus for the Convenience Stores segment continues to be on the expansion of our new 7-CAFé store format across Peninsular Malaysia. In addition, we remain committed to innovating and refreshing our fresh food menus, offering ready-to-go (RTG) and made-to-go (MTG) meals with a focus on clean, healthy ingredients and enhanced nutritional value. Equally important is our ongoing effort to grow both our competitively priced premium coffee sales and our private label offerings, catering to the emerging group of modern, brand-agnostic consumers who are increasingly prioritizing product attributes over brand loyalty.

Furthermore, we will continue our advisory collaboration with our Japanese partner to expand our fresh food commissary offerings, focusing on improving production yields by optimizing the use of high-quality raw materials and adopting best operational practices. Lastly, in alignment with our customer-centric strategy, we will conduct more frequent consumer research, leveraging insights from social listening and brand health studies to continually refine our services and product offerings.

B4. VARIANCE OF ACTUAL RESULTS FROM PROFIT FORECAST AND PROFIT GUARANTEE

The Group did not issue any profit forecast or profit estimate previously in any public document.

B5. PROFIT FROM OPERATIONS

Profit from operations is arrived at after charging/(crediting):

	CUMULATIVE QUARTER 3 months ended		
	31.03.2025 RM'000	31.03.2024 RM'000	
Amortisation of intangible assets	1,119	1,119	
Amortisation of right of use assets	31,471	27,005	
Depreciation of property, plant and equipment	25,647	21,136	
(Gain)/Loss on foreign exchange translation differences	(10)	12	
Interest income	$(1,\hat{5}65)$	(5,262)	
Interest expense	6,405	7,806	
Loss on disposal of property, plant and equipment	688	636	
Property, plant and equipment written off	2,253	1	
Provision for and write off of inventories	14,513	9,701	

Other than as presented in the condensed consolidated statements of comprehensive income and as disclosed above, there were no gain or loss on disposal of quoted or unquoted investments or properties, impairment of other assets, gain or loss on derivatives and exceptional items included in the results of the current quarter and financial period ended 31 March 2025.

B6. TAXATION

	CUMULATIVE QUARTER 3 months ended		
To a some Acres	31.03.2025 RM'000	31.03.2024 RM'000	
Income tax: Current period provision	2,200	6,003	
Deferred tax: Relating to reversal of			
temporary differences	_		
	2,200	6,003	

Income tax expense is recognised based on management's best estimation. The Group's consolidated effective tax rates for the current quarter and financial period ended 31 March 2025 were lower than the Malaysian's statutory tax rate mainly due to certain gains which are not taxable under tax legislation.

B7. STATUS OF CORPORATE PROPOSALS

There were no corporate proposals announced but not completed at the date of this report.

B8. STATUS OF UTILISATION OF PROCEEDS FROM DISPOSAL OF CARING

The status of utilisation of the proceeds from disposal of Caring on 31 March 2025 are as follows:

Purpose	Proposed utilisation RM'000	Actual utilisation on 31 March 2025 RM'000	Balance RM'000	Estimated time frame for utilisation
Repayment of borrowings	250,000	(250,000)	-	within 12 months
7-CAFÉ expansion	407,442	(235,629)	171,813	Within 24 months
Estimated expenses in relation to the Proposed Disposal	8,806	(8,806)	-	Within 6 months
Total gross procceeds	666,248	(494,435)	171,813	

B9. GROUP BORROWINGS

The Group borrowings which are denominated in Ringgit Malaysia ("RM") as at 31 March 2025 are as follows: -

	Unaudited As at 31.03.2025 RM'000	Audited As at 31.12.2024 RM'000
Short term borrowings		
Unsecured:		
Bankers' acceptances	58,029	55,895
Medium term notes Revolving credit	105,028 60,000	100,000 60,000
Revolving credit	223,057	215,895
Long term borrowings	223,037	210,090
Unsecured:		
Medium term notes	349,687	349,687
	349,687	349,687
Total borrowings		<u> </u>
Bankers' acceptances	58,029	55,895
Medium term notes	454,715	449,687
Revolving credit	60,000	60,000
<u>-</u>	572,744	565,582

B10. MATERIAL LITIGATION

There was no material litigation for the current financial period to date.

B11. DIVIDEND

No dividend was declared or recommended for payment by the Company for the current quarter (previous corresponding quarter : Nil)

B12. EARNINGS PER SHARE

	CUMULATIVE QUARTER 3 months ended	
	31.03.2025	31.03.2024
Net profit attributable to equity		
holders of the company (RM'000)	10,630	12,838
Weighted average number of		
ordinary shares in issue ('000)	1,109,067	1,110,067
Basic/diluted earnings		
per ordinary share (sen)	0.96	1.16

The Company does not have any dilutive potential ordinary shares in issue for the current quarter to date.

B13. AUDITORS' REPORT ON PRECEDING ANNUAL FINANCIAL STATEMENTS

The auditors' report on the financial statements for the financial year ended 31 December 2024 was not qualified.